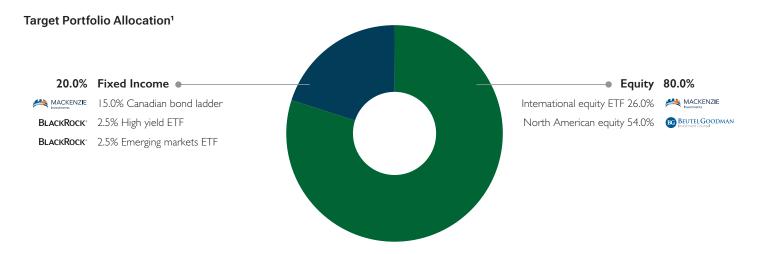
# IPC Private Wealth Visio Growth Pool

This Pool provides access to professional portfolio managers who invest in a relatively smaller, concentrated set of equities and a select portfolio of investment grade bonds, and provides enhanced diversification through international ETF holdings. Beutel Goodman, the active equity sub-advisor, selects a concentrated set of highquality companies generating substantial free-cash flow, that provide significant long-term capital growth potential, with a central focus on risk mitigation and capital preservation. The Pool's asset class weightings will generally be 70% to 90% in equity securities and 10% to 30% in fixed-income securities. We maintain the optimal target mix by strategically and automatically rebalancing the Pool regularly.

## Key reasons to invest in this portfolio:

- You want a sophisticated, yet simplified solution that provides access to a concentrated selection of equity and fixed income securities combined with ETFs
- A globally diversified portfolio that provides a transparent and understandable investment approach
- The potential for capital growth and modest regular income
- Low to Medium tolerance for risk



### Performance (%) as at March 31, 2024

Period	1 mth	3 mth	6 mth	1 yr	3 yr	5 yr	10 yr	Inception Return
Series A	2.32	5.88	14.03	10.78	5.71	na	na	7.15

### Performance (%) calendar year returns

Period	2021	2022	2023	YTD
Series A	12.05	-4.33	8.94	5.88

Fees (%)	Fund codes

Series	Mgmt.	Admin.	MER
A	1.85	0.15	2.22
F	0.85	0.15	1.14
I	0.85	0.15	0.18

0000	
A	CGF 439
F	CGF 719
I	CGF 518

Series

MER reflected is for September 30, 2023 and includes GST/HST

### Key data

Fund type	Global equity balanced
Inception date	November 6, 2020
Distributions	Paid Monthly
Risk tolerance	Low to medium

investment	
Minimum	\$150,000 <sup>†</sup>
Subsequent	\$50
RRSP eligible	Yes

<sup>†\$150,000</sup> household minimum investment

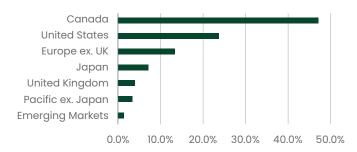


This Portfolio incorporates IPC Portfolio Services' Three Pillars for Sustainable Investing strategy, which includes Active Ownership through corporate engagement and proxy voting, ESG Integration utilized in all our sub advisors' investment processes, and Exclusion of certain companies for ethical reasons.

### Effective equity sector allocation

# Financials Industrials Consumer Discretionary Consumer Staples Health Care Information Technology Communication Services Energy Real Estate Materials Utilities 0.0% 5.0% 10.0% 15.0% 20.0% 25.0% 30.0%

### Effective regional allocation



### Top ten holdings as at March 31, 2024

Effective holdings of the Pool are held either directly, or through an underlying mutual fund. Asset allocations reflected as a percentage of the Pool's net asset value.

Underlying Funds/Holdings^	% of NAV
IPC Private Wealth Visio North American Equity Series O	50.18
Mackenzie International Equity Index ETF	27.80
IPC Private Wealth Visio Core Fixed Income Series O	16.94
iShares Broad USD High Yield Corporate Bond ETF	3.36
iShares Emerging Markets Corporate Bond ETF	1.43

^May not sum to 100.00% due to the Pool's small amount
of cash holdings.

<sup>\*</sup>Does not include the effective holdings of the Fund's ETF investments.

Effective Holdings*	% of NAV
Government of Canada 3.25% 09-01-2028	6.00
Royal Bank of Canada	3.09
The Toronto-Dominion Bank	2.96
Kimberly-Clark Corp.	2.73
BlackRock Inc.	2.62
Canadian National Railway Co.	2.55
Qualcomm Inc.	2.40
Sun Life Financial Inc.	2.35
eBay Inc.	2.22
Merck & Co. Inc.	2.12

### Investment holdings<sup>2</sup> as at January 31, 2024

North American Equity	49.08%
Royal Bank of Canada	3.13
The Toronto-Dominion Bank	2.90
American Express Co.	2.62
BlackRock Inc.	2.53
Canadian National Railway Co.	2.48
Sun Life Financial Inc.	2.36
Qualcomm Inc.	2.21
Amgen Inc.	2.21
Masco Corp.	2.12
CGI Inc.	2.04
Alimentation Couche-Tard Inc.	2.03
Merck & Co. Inc.	2.03
Rogers Communications Inc. Class B non-voting	2.00
Cummins Inc.	1.91
Kimberly-Clark Corp.	1.90
Magna International Inc.	1.87
Metro Inc.	1.77
TC Energy Corp.	1.76
Colliers International Group Inc.	1.67
Omnicom Group Inc.	1.59
CAE Inc.	1.59
Restaurant Brands International Inc.	1.50
Canadian Tire Corp. Ltd. Class A non-voting	1.47
eBay Inc.	1.38

International Equity	27.49%
Mackenzie International Equity Index ETF	27.49

Core Fixed Income	17.08%
Government of Canada 3.25% 09-01-2028	6.17
Province of Ontario 2.60% 06-02-2027	1.99
BCI QuadReal Realty 2.55% 06-24-2026	0.77
The Bank of Nova Scotia 2.62% 12-02-2026	0.77
Manulife Bank of Canada 2.86% 02-16-2027	0.77
Canadian Imperial Bank of Commerce 2.00% 04-17-2025	0.77
The Toronto-Dominion Bank F/R 04-22-2030 Callable 2025	0.77
AltaLink LP 3.40% 06-06-2024 Callable 2024	0.77
Royal Bank of Canada 1.94% 05-01-2025	0.77
Dollarama Inc. 5.08% 10-27-2025	0.73
Pembina Pipeline Corp. 3.54% 02-03-2025 Callable	0.73
Choice Properties Real Estate Investment Trust	0.72
Rogers Communication Inc 3.80% 03-01-2027	0.68
TELUS Corp. 2.75% 07-08-2026	0.68

High Yield Fixed Income	3.35%
iShares Broad USD High Yield Corporate Bond ETF	3.35
Emerging Markets Fixed Income	1.43%
iShares Emerging Markets Corporate Bond ETF	1.43
Cash	1.57
TOTAL	100%

Note: Occasionally, a negative value may be reported for Cash holdings that reflects the sale of securities and/or redemption transactions that have not settled at month end.

 $Commissions, trailing \ commissions, management \ fees \ and \ expenses \ all \ may \ be \ associated \ with \ mutual \ fund \ investments. \ Mutual \ funds \ are \ not \ guaranteed, their \ values \ change \ frequently \ and \ past \ performance \ may \ not \ be \ repeated.$ 

 $IPC\ Private\ Wealth\ Visio\ Pools\ refers\ to\ Counsel\ Portfolio\ Services'\ IPC\ Private\ Wealth\ Visio\ Pool\ investment\ solutions.$ 

 $IPC\ Portfolio\ Services\ is\ a\ registered\ tradestyle\ of\ Investment\ Planning\ Counsel\ Inc.,\ the\ parent\ company\ of\ Counsel\ Portfolio\ Services\ Inc.$ 

<sup>&</sup>lt;sup>1</sup> The asset allocation weights depicted above represent the neutral allocations for the Pool rather than the current allocation as of the date of publication. The neutral allocation may comprise of a combination of investments in equities, fixed income securities, securities that are designed to track a market index or other securities. Counsel Portfolio Services, the portfolio manager of IPC Visio, has the discretion to change the allocation to certain asset classes.

<sup>&</sup>lt;sup>2</sup> Effective holdings of the Pool are held either directly, or through an underlying mutual fund. Asset allocations reflected as a percentage of the Pool's net asset value. For information on the Pool or the underlying Counsel funds, please read the Fund Facts, Simplified Prospectus and/or other reporting documents before investing, available at www.ipcportfolios.ca.