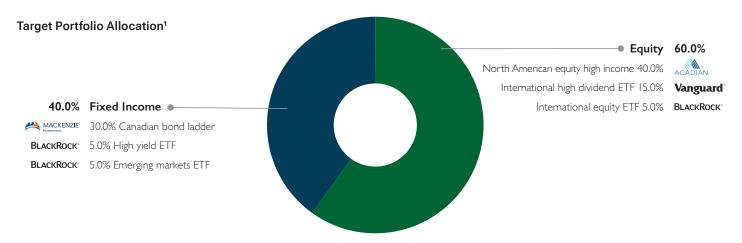
# IPC Private Wealth Visio Balanced Income Pool

This Pool provides access to professional portfolio managers who invest in a relatively smaller, concentrated set of equities and a select portfolio of investment grade bonds, and provides enhanced diversification through international ETF holdings. Acadian, the active equity sub-advisor, utilizes fundamental and quantitative approaches to identify companies best able to sustain and raise their dividends and to eliminate those most likely to cut their payout across the North American dividend-paying universe. The Pool's asset class weightings will generally be 50% to 70% in equity securities and 30% to 50% in fixed-income securities. We maintain the optimal target mix by strategically and automatically rebalancing the Pool regularly.

### Key reasons to invest in this portfolio:

- You want a sophisticated, yet simplified solution that provides access to a concentrated selection of equity and fixed income securities combined with ETFs
- A globally diversified portfolio that provides a transparent and understandable investment approach
- A balance of regular income with the potential for capital growth
- Regular income options for both Registered and Non-registered investments
- Low to Medium tolerance for risk



### Performance (%) as at March 31, 2024

Period	1 mth	3 mth	6 mth	1 yr	3 yr	5 yr	10 yr	Inception Return
Series A	2.15	4.50	8.67	6.69	na	na	na	5.56

Fund codes

CGF 428

**CGF 727** CGF 535

CGF 268

**CGF 124** 

**CGF 114** 

Series Α

Т

FT

### Performance (%) calendar year returns

Period	2022	2023	YTD
Series A	1.80	4.92	4.50

Fees (	(%)
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Series	Mgmt.	Admin.	MER
A	1.80	0.15	2.28
F	0.80	0.15	1.17
I	0.80	0.15	0.26
Т	1.80	0.15	2.30
FT	0.80	0.15	1.17
IT	0.80	0.15	0.26

MER reflected is for September 30, 2023 and includes GST/HST.

## Key data

Fund type	Global neutral balanced		
Inception date	June 23, 2021		
Distributions	A: \$0.042	F: \$0.046	
	I: \$0.050	T/FT/IT: up to 6%	

Risk tolerance

Low to medium

### Investment

Minimum	\$150,000 <sup>†</sup>
Subsequent	\$50
RRSP eligible	Yes

<sup>†\$150.000</sup> household minimum investment

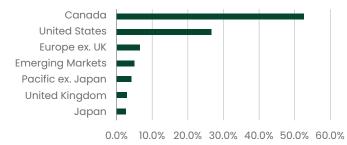


This Portfolio incorporates IPC Portfolio Services' Three Pillars for Sustainable Investing strategy, which includes Active Ownership through corporate engagement and proxy voting, ESG Integration utilized in all our sub advisors' investment processes, and Exclusion of certain companies for ethical reasons.

### Effective equity sector allocation

# Financials Energy Information Technology Consumer Discretionary Communication Services Consumer Staples Materials Industrials Health Care Utilities Real Estate 0.0% 5.0% 10.0% 15.0% 20.0% 25.0% 30.0%

### Effective regional allocation



### Top ten holdings as at March 31, 2024

Effective holdings of the Pool are held either directly, or through an underlying mutual fund. Asset allocations reflected as a percentage of the Pool's net asset value.

Underlying Funds/Holdings^	% of NAV
IPC Private Wealth Visio North American Equity High Inc Sr O	36.98
IPC Private Wealth Visio Core Fixed Income Series O	34.27
Vanguard International High Dividend Yield ETF	16.00
iShares Broad USD High Yield Corporate Bond ETF	6.73
iShares International Select Dividend ETF	3.12
iShares Emerging Markets Corporate Bond ETF	2.81

^May not sum to 100.00% due to the Pool's small amount
of cash holdings.

<sup>\*</sup>Does not include the effective holdings of the Fund's ETF investments.

Effective Holdings*	% of NAV
Government of Canada 3.25% 09-01-2028	12.14
Province of Ontario 2.70% 06-02-2029	3.92
Canadian Natural Resources Ltd.	2.66
Manulife Financial Corp.	2.09
Microsoft Corp.	2.03
Victory Capital Holdings Inc.	1.99
BCE Inc.	1.87
Sun Life Financial Inc.	1.85
Inter Parfums Inc.	1.85
Whitecap Resources Inc.	1.84

### Investment holdings<sup>2</sup> as at January 31, 2024

North American Equity	34.86%
Canadian Natural Resources Ltd.	2.56
Manulife Financial Corp.	1.91
Inter Parfums Inc.	1.86
Microsoft Corp.	1.85
Apple Inc.	1.77
Victory Capital Holdings Inc.	1.75
Oracle Corp.	1.73
Whitecap Resources Inc.	1.72
Imperial Oil Ltd.	1.69
BCE Inc.	1.68
Cisco Systems Inc.	1.59
Sun Life Financial Inc.	1.47
IA Financial Corporate Inc.	1.35
CVR Energy Inc.	1.26
Ryerson Holding Corp.	1.25
M.D.C. Holdings Inc.	1.16
Enbridge Inc.	1.11
Vitesse Energy Inc.	1.07
Verizon Communications Inc.	0.90
International Business Machines Corp.	0.90
Spok Holdings Inc.	0.89
Alimentation Couche-Tard Inc.	0.77
Olympic Steel Inc.	0.74
TMX Group Ltd.	0.65
Kimberly-Clark Corp.	0.58
Parkland Fuel Corp.	0.56
Argan Inc.	0.54
SunCoke Energy Inc.	0.54

High Dividend Yield	15.87%
Vanguard International High Dividend Yield ETF	15.87

International Equity	3.09%
iShares International Select Dividend ETF	3.09

Core Fixed Income	34.19%
Government of Canada 3.25% 09-01-2028	12.35
Province of Ontario 2.60% 06-02-2027	3.99
BCI QuadReal Realty 2.55% 06-24-2026	1.54
The Bank of Nova Scotia 2.62% 12-02-2026	1.54
Manulife Bank of Canada 2.86% 02-16-2027	1.54
Canadian Imperial Bank of Commerce 2.00% 04-17-2025	1.54
The Toronto-Dominion Bank F/R 04-22-2030 Callable 2025	1.54
AltaLink LP 3.40% 06-06-2024 Callable 2024	1.54
Royal Bank of Canada 1.94% 05-01-2025	1.54
Dollarama Inc. 5.08% 10-27-2025	1.45
Pembina Pipeline Corp. 3.54% 02-03-2025 Callable	1.45
Choice Properties Real Estate Investment Trust	1.45
Rogers Communication Inc 3.80% 03-01-2027	1.37
TELUS Corp. 2.75% 07-08-2026	1.37

High Yield Fixed Income	6./0%
iShares Broad USD High Yield Corporate Bond ETF	6.70
Emerging Markets Fixed Income	2.80%
iShares Emerging Markets Corporate Bond ETF	2.80
Cash	2.49
TOTAL	100%

Note: Occasionally, a negative value may be reported for Cash holdings that reflects the sale of securities and/or redemption transactions that have not settled at month end.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated.

 $IPC\ Private\ Wealth\ Visio\ Pools\ refers\ to\ Counsel\ Portfolio\ Services'\ IPC\ Private\ Wealth\ Visio\ Pool\ investment\ solutions.$ 

 $IPC\ Portfolio\ Services\ is\ a\ registered\ tradestyle\ of\ Investment\ Planning\ Counsel\ Inc.,\ the\ parent\ company\ of\ Counsel\ Portfolio\ Services\ Inc.$ 

<sup>&</sup>lt;sup>1</sup> The asset allocation weights depicted above represent the neutral allocations for the Pool rather than the current allocation as of the date of publication. The neutral allocation may comprise of a combination of investments in equities, fixed income securities, securities that are designed to track a market index or other securities. Counsel Portfolio Services, the portfolio manager of IPC Visio, has the discretion to change the allocation to certain asset classes.

<sup>&</sup>lt;sup>a</sup> Effective holdings of the Pool are held either directly, or through an underlying mutual fund. Asset allocations reflected as a percentage of the Pool's net asset value. For information on the Pool or the underlying Counsel funds, please read the Fund Facts, Simplified Prospectus and/or other reporting documents before investing, available at www.ipcportfolios.ca.