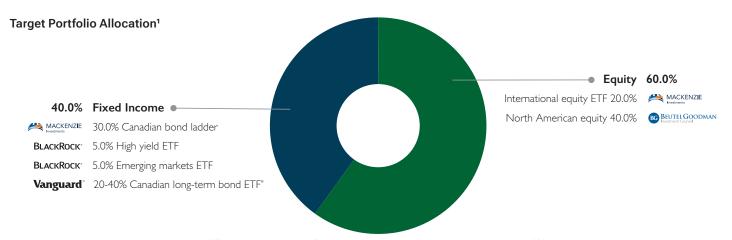
# IPC Private Wealth Visio Balanced Pool

This Pool provides access to professional portfolio managers who invest in a relatively smaller, concentrated set of equities and a select portfolio of investment grade bonds, and provides enhanced diversification through international ETF holdings. Beutel Goodman, the active equity sub-advisor, selects a concentrated set of highquality companies generating substantial free-cash flow, that provide significant long-term capital growth potential, with a central focus on risk mitigation and capital preservation. The Pool's asset class weightings will generally be 50% to 70% in equity securities and 30% to 50% in fixed-income securities. We maintain the optimal target mix by strategically and automatically rebalancing the Pool regularly.

# Key reasons to invest in this portfolio:

- You want a sophisticated, yet simplified solution that provides access to a concentrated selection of equity and fixed income securities combined with ETFs
- A globally diversified portfolio that provides a transparent and understandable investment approach
- A balance of regular income with the potential for capital growth
- Low to Medium tolerance for risk



\*Target range is shown for these allocations because the neutral weight is 0%.

# Performance (%) as at January 31, 2024

Period	1 mth	3 mth	6 mth	1 yr	3 yr	5 yr	10 yr	Inception Return
Series A	0.53	7.91	3.94	4.44	3.99	na	na	4.22

### Performance (%) calendar year returns

Period	2021	2022	2023	YTD
Series A	8.60	-4.67	7.85	0.53

Fees	(%)

Series	Mgmt.	Admin.	MER
A	1.80	0.15	2.18
F	0.80	0.15	1.07
I	0.80	0.15	0.20

MER reflected is for September 30, 2023 and includes GST/HST

# Fund codes

Series	
A	CGF 438
F	CGF 718
ī	CCE 517

# Key data Fund type

Global neutral balanced Inception date November 6, 2020 Distributions Paid Monthly

Risk tolerance

Low to medium

#### Investment

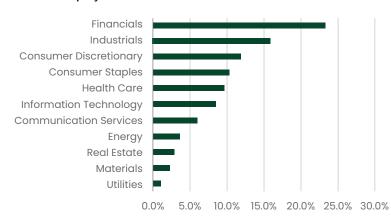
Minimum	\$150,000 <sup>†</sup>
Subsequent	\$50
RRSP eligible	Yes

<sup>†\$150.000</sup> household minimum investment

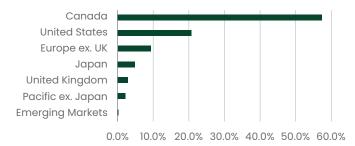


This Portfolio incorporates IPC Portfolio Services' Three Pillars for Sustainable Investing strategy, which includes Active Ownership through corporate engagement and proxy voting, ESG Integration utilized in all our sub advisors' investment processes, and Exclusion of certain companies for ethical reasons.

# Effective equity sector allocation



# Effective regional allocation



# Top ten holdings as at January 31, 2024

Effective holdings of the Pool are held either directly, or through an underlying mutual fund. Asset allocations reflected as a percentage of the Pool's net asset value.

Underlying Funds/Holdings^	% of NAV
IPC Private Wealth Visio North American Equity Series O	35.84
IPC Private Wealth Visio Core Fixed Income Series O	35.37
Mackenzie International Equity Index ETF	18.91
iShares Broad USD High Yield Corporate Bond ETF	6.71
iShares Emerging Markets Corporate Bond ETF	2.80

^May not sum to 100.00% due to the Pool's small amount
of cash holdings.

<sup>\*</sup>Does not include the effective holdings of the Fund's ETF investments.

Effective Holdings*	% of NAV
Government of Canada 3.25% 09-01-2028	12.33
Province of Ontario 2.60% 06-02-2027	3.98
Royal Bank of Canada	2.25
The Toronto-Dominion Bank	2.09
American Express Co.	1.88
BlackRock Inc.	1.82
Canadian National Railway Co.	1.78
Sun Life Financial Inc.	1.70
Qualcomm Inc.	1.59
Amgen Inc.	1.59

# Investment holdings<sup>2</sup> as at November 30, 2023

North American Equity	35.13%
The Toronto-Dominion Bank	2.22
Royal Bank of Canada	2.18
American Express Co.	1.89
BlackRock Inc.	1.86
Sun Life Financial Inc.	1.77
Canadian National Railway Co.	1.76
Restaurant Brands International Inc.	1.52
Alimentation Couche-Tard Inc.	1.51
Qualcomm Inc.	1.47
Masco Corp.	1.45
Amgen Inc.	1.45
CGI Inc.	1.41
Rogers Communications Inc. Class B non-voting	1.40
Cummins Inc.	1.37
Magna International Inc.	1.36
Merck & Co. Inc.	1.31
Metro Inc.	1.29
TC Energy Corp.	1.28
Kimberly-Clark Corp.	1.26
Colliers International Group Inc.	1.12
Omnicom Group Inc.	1.10
Canadian Tire Corp. Ltd. Class A non-voting	1.09
eBay Inc.	1.05
CAE Inc.	0.99

International Equity	19.89%
Mackenzie International Equity Index ETF	19.89

Core Fixed Income	28.17%
Government of Canada 3.25% 09-01-2028	8.49
Province of Ontario 2.60% 06-02-2027	5.01
Manulife Bank of Canada 1.54% 09-14-2026	1.27
BCI QuadReal Realty 2.55% 06-24-2026	1.27
The Bank of Nova Scotia 2.62% 12-02-2026	1.27
The Toronto-Dominion Bank F/R 04-22-2030 Callable 2025	1.26
Canadian Imperial Bank of Commerce 2.00% 04-17-2025	1.26
AltaLink LP 3.40% 06-06-2024 Callable 2024	1.26
Royal Bank of Canada 1.94% 05-01-2025	1.25
Dollarama Inc. 5.08% 10-27-2025	1.19
Pembina Pipeline Corp. 3.54% 02-03-2025 Callable	1.19
Choice Properties Real Estate Investment Trust	1.19
Rogers Communication Inc 3.80% 03-01-2027	1.13
TELUS Corp. 2.75% 07-08-2026	1.13

High Yield Fixed Income	7.46%
iShares Broad USD High Yield Corporate Bond ETF	7.46
Emerging Markets Fixed Income	2.98%
iShares Emerging Markets Corporate Bond ETF	2.98
Canadian Long-Term Fixed Income	2.90%
Vanguard Canadian Long-Term Bond ETF	2.90
Cash	3.37
TOTAL	100%

Note: Occasionally, a negative value may be reported for Cash holdings that reflects the sale of securities and/or redemption transactions that have not settled at month end.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated.

 $IPC\ Private\ Wealth\ Visio\ Pools\ refers\ to\ Counsel\ Portfolio\ Services'\ IPC\ Private\ Wealth\ Visio\ Pool\ investment\ solutions.$ 

 $IPC\ Portfolio\ Services\ is\ a\ registered\ tradestyle\ of\ Investment\ Planning\ Counsel\ Inc.,\ the\ parent\ company\ of\ Counsel\ Portfolio\ Services\ Inc.$ 

<sup>&</sup>lt;sup>1</sup> The asset allocation weights depicted above represent the neutral allocations for the Pool rather than the current allocation as of the date of publication. The neutral allocation may comprise of a combination of investments in equities, fixed income securities, securities that are designed to track a market index or other securities. Counsel Portfolio Services, the portfolio manager of IPC Visio, has the discretion to change the allocation to certain asset classes.

<sup>&</sup>lt;sup>a</sup> Effective holdings of the Pool are held either directly, or through an underlying mutual fund. Asset allocations reflected as a percentage of the Pool's net asset value. For information on the Pool or the underlying Counsel funds, please read the Fund Facts, Simplified Prospectus and/or other reporting documents before investing, available at www.ipcportfolios.ca.