

COUNSEL | PORTFOLIO SERVICES

*IPC Private Wealth
Visio North American Equity High Income*

ANNUAL FINANCIAL STATEMENTS

For the period ended March 31, 2022

These Financial Statements do not contain the Management Report of Fund Performance ("MRFP") of the investment fund.

A copy of the Fund's current Simplified Prospectus, Annual Information Form, Management Report of Fund Performance, Fund Fact Sheets, quarterly portfolio disclosures and proxy voting policies and disclosures will be provided, without charge, by: calling toll-free 1-877-625-9885, writing to Counsel Portfolio Services Inc., 5015 Spectrum Way, Suite 300, Mississauga, ON, L4W 0E4, by visiting our website at www.counselservices.com or by visiting www.sedar.com.

IPC PRIVATE WEALTH VISIO NORTH AMERICAN EQUITY HIGH INCOME

ANNUAL AUDITED FINANCIAL STATEMENTS | March 31, 2022

MANAGEMENT REPORT

Management's Responsibility for Financial Reporting

The accompanying financial statements have been prepared by Counsel Portfolio Services Inc. (the "Manager"), as Manager of IPC Private Wealth Visio North American Equity High Income (the "Fund"). The Manager is responsible for the integrity, objectivity and reliability of the data presented. This responsibility includes selecting appropriate accounting principles and making judgments and estimates consistent with International Financial Reporting Standards. The Manager is also responsible for the development of internal controls over the financial reporting process, which are designed to provide reasonable assurance that relevant and reliable financial information is produced.

The Board of Directors (the "Board") of Counsel Portfolio Services Inc. is responsible for reviewing and approving the financial statements and overseeing the Manager's performance of its financial reporting responsibilities. The Board meets regularly with the Manager, internal auditors and external auditors to discuss internal controls over the financial reporting process, auditing matters and financial reporting issues.

Deloitte LLP is the external auditor of the Fund. It is appointed by the Board. The external auditor has audited the financial statements in accordance with Canadian generally accepted auditing standards to enable it to express to the securityholders its opinion on the financial statements. Its report is set out below.



Sam Febraro
President and Chief Executive Officer



Paulette Jervis
Chief Financial Officer

June 3, 2022

INDEPENDENT AUDITOR'S REPORT

To the Securityholders of IPC Private Wealth Visio North American Equity High Income (the "Fund")

Opinion

We have audited the financial statements of the Fund, which comprise the statement of financial position as at March 31, 2022, and the statements of comprehensive income, changes in financial position and cash flows for the period then ended, as indicated in Note 1, and notes to the financial statements, including a summary of significant accounting policies (collectively referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Fund as at March 31, 2022, and its financial performance and its cash flows for the period then ended, as indicated in Note 1, in accordance with International Financial Reporting Standards ("IFRS").

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards ("Canadian GAAS"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Fund in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information

Management is responsible for the other information which comprises the Management Report of Fund Performance.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We obtained the Management Report of Fund Performance prior to the date of this auditor's report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in this auditor's report. We have nothing to report in this regard.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Fund's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Fund or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Fund's financial reporting process.

IPC PRIVATE WEALTH VISIO NORTH AMERICAN EQUITY HIGH INCOME

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INDEPENDENT AUDITOR'S REPORT (cont'd)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian GAAS will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian GAAS, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Fund's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Fund to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Deloitte LLP

Chartered Professional Accountants
Licensed Public Accountants
Toronto, Ontario
June 13, 2022

IPC PRIVATE WEALTH VISIO NORTH AMERICAN EQUITY HIGH INCOME

ANNUAL AUDITED FINANCIAL STATEMENTS | March 31, 2022

STATEMENT OF FINANCIAL POSITION

as at March 31

(in \$ 000 except per security amounts)

	2022
Assets	
Current assets:	
Investments at fair value	2,877
Cash and cash equivalents	14
Accrued interest receivable	–
Dividends receivable	10
Accounts receivable for investments sold	10
Accounts receivable for securities issued	8
Due from Manager	–
Margin on derivative contracts	–
Derivative assets	–
Taxes recoverable	–
Other assets	–
Total assets	2,919
Liabilities	
Current liabilities:	
Bank indebtedness	–
Accounts payable for investments purchased	18
Accounts payable for securities redeemed	–
Accrued expenses and miscellaneous payables	–
Derivative liabilities	–
Taxes payable	–
Other liabilities	–
Total liabilities	18
Net assets attributable to securityholders	2,901

STATEMENT OF COMPREHENSIVE INCOME

for the period ended March 31

(in \$ 000 except per security amounts)

	2022
Income:	
Dividends	38
Interest and other income	–
Net realized gain (loss)	14
Net unrealized gain (loss)	130
Income (loss) from derivatives	–
Securities lending income	–
Trust income	1
Total income (loss)	183
Expenses:	
Management fees	–
Management fee rebates	–
Administration fees	–
Commissions and other portfolio transaction costs	3
Independent Review Committee costs	–
Interest and other charges	–
Expenses before amounts absorbed by Manager	3
Expenses absorbed by Manager	–
Net expenses	3
Increase (decrease) in net assets attributable to securityholders from operations before tax	180
Foreign withholding tax expense (recovery)	2
Foreign income tax expense (recovery)	–
Income tax expense (recovery)	–
Increase (decrease) in net assets attributable to securityholders from operations	178

	Net assets attributable to securityholders (note 3)	
	per security	per series
	2022	2022
Series 0	10.81	2,901
		2,901

	Increase (decrease) in net assets attributable to securityholders from operations (note 3)	
	per security	per series
	2022	2022
Series 0	1.42	178
		178

The accompanying notes are an integral part of these financial statements.

IPC PRIVATE WEALTH VISIO NORTH AMERICAN EQUITY HIGH INCOME

ANNUAL AUDITED FINANCIAL STATEMENTS | March 31, 2022

STATEMENT OF CHANGES IN FINANCIAL POSITION

for the period ended March 31 (in \$ 000 except when stated)

	SERIES O
	2022
Net assets attributable to securityholders, beginning of period	–
Increase (decrease) in net assets attributable to securityholders resulting from:	
Operations	178
Distributions:	
Investment income	(24)
Capital gains	(19)
Return of capital	–
Management fee rebates	–
Total distributions	(43)
Security transactions:	
Proceeds from securities issued	3,019
Reinvested from distributions	43
Payment on redemption of securities	(296)
Total security transactions	2,766
Increase (decrease) in net assets attributable to securityholders	2,901
Net assets attributable to securityholders, end of period	2,901
Increase (decrease) in securities (in thousands):	
Securities outstanding, beginning of period (note 7)	–
Add (deduct):	
Issued	293
Reinvested distributions	4
Redeemed	(29)
Securities outstanding, end of period	268

The accompanying notes are an integral part of these financial statements.

IPC PRIVATE WEALTH VISIO NORTH AMERICAN EQUITY HIGH INCOME

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STATEMENT OF CASH FLOWS

for the period ended March 31
(in \$ 000)

	2022
Cash flows from operating activities	
Increase (decrease) in net assets attributable to securityholders from operations	178
Less non-cash impact of:	
Net realized loss (gain) on investments	(14)
Change in net unrealized loss (gain) on investments	(130)
Distributions received from Underlying Funds	–
Adjustments for:	
Proceeds from sale and maturity of investments	2,081
Purchases of investments	(4,806)
(Increase) decrease in accounts receivable and other assets	(10)
Increase (decrease) in accounts payable and other liabilities	–
Net cash provided by (used in) operating activities	(2,701)
Cash flows from financing activities:	
Proceeds from securities issued	3,011
Payments on redemption of securities	(296)
Distributions paid net of reinvestments	–
Net cash provided by (used in) financing activities	2,715
Increase (decrease) in cash	14
Cash (Bank indebtedness) at beginning of period	–
Effect of exchange rate fluctuations on cash	–
Cash (Bank indebtedness), end of period	14
Cash	14
Cash equivalents	–
Bank indebtedness	–
	14
Supplementary disclosures on cash flow from operating activities:	
Dividends received net of withholding taxes	26
Interest received (purchased) net of withholding taxes	–
Interest paid	–
Income taxes paid (recovered)	–

The accompanying notes are an integral part of these financial statements.

IPC PRIVATE WEALTH VISIO NORTH AMERICAN EQUITY HIGH INCOME

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SCHEDULE OF INVESTMENTS

as at March 31, 2022

	Country	Sector	No. of Units, Shares	Average Cost (\$ 000)	Fair Value (\$ 000)
EQUITIES					
AbbVie Inc.	United States	Health Care	215	41	44
AdvanSix Inc.	United States	Materials	762	41	49
Alaris Equity Partners Income Trust	Canada	Financials	4,128	75	83
Alimentation Couche-Tard Inc. Class A Mult. voting	Canada	Consumer Staples	1,137	58	64
Amcor PLC (US Shares)	Jersey	Materials	5,320	81	75
AT&T Inc.	United States	Communication Services	3,892	116	115
BCE Inc.	Canada	Communication Services	2,195	146	152
Canadian Natural Resources Ltd.	Canada	Energy	2,575	152	200
Canadian Utilities Ltd. Class A non-voting	Canada	Utilities	2,588	92	99
Cisco Systems Inc.	United States	Information Technology	1,732	128	121
Empire Co. Ltd. Class A non-voting	Canada	Consumer Staples	1,277	50	57
George Weston Ltd.	Canada	Consumer Staples	279	40	43
Gilead Sciences Inc.	United States	Health Care	1,275	104	95
Greif Inc.	United States	Materials	1,698	129	138
Houlihan Lokey Inc.	United States	Financials	602	80	66
Information Services Group Inc.	United States	Information Technology	8,975	87	76
Jackson Financial Inc.	United States	Financials	1,179	57	65
Johnson & Johnson	United States	Health Care	651	137	144
Labrador Iron Ore Royalty Corp.	Canada	Materials	3,463	138	145
Loblaw Companies Ltd.	Canada	Consumer Staples	1,350	138	151
Moelis & Co.	United States	Financials	1,835	136	108
Oracle Corp.	United States	Information Technology	1,360	149	141
Pfizer Inc.	United States	Health Care	2,602	165	169
Quebecor Inc. Class B Sub. voting	Canada	Communication Services	2,821	84	84
Suncor Energy Inc.	Canada	Energy	3,931	135	160
Tourmaline Oil Corp.	Canada	Energy	1,137	50	65
Westlake Chemical Corp.	United States	Materials	1,092	139	168
				<u>2,748</u>	<u>2,877</u>
COMMISSIONS AND OTHER PORTFOLIO TRANSACTION COSTS				(1)	-
TOTAL INVESTMENTS				<u>2,747</u>	<u>2,877</u>
Net Assets					
Total investments					2,877
Cash and cash equivalents					14
Other net assets (liabilities)					10
					<u>2,901</u>

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SCHEDULE OF ASSET COMPOSITION

The effective allocation shows the regional or sector exposure of the Fund calculated by including the Fund's proportionate share of its holdings in Underlying Funds.

at March 31, 2022

	% of net assets
BY ASSET TYPE	
Equities	99.2
Cash and cash equivalents	0.5
Other	0.3
Total	100.0
BY REGION	
United States	51.6
Canada	45.3
Europe ex U.K.	2.6
Cash and cash equivalents	0.5
	100.0
BY SECTOR	
Materials	19.9
Health Care	15.5
Energy	14.7
Communication Services	12.1
Information Technology	11.6
Financials	11.1
Consumer Staples	10.9
Utilities	3.4
Cash and cash equivalents	0.5
Other	0.3
	100.0

IPC PRIVATE WEALTH VISIO NORTH AMERICAN EQUITY HIGH INCOME

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NOTES TO FINANCIAL STATEMENTS

1. Fiscal Periods and General Information

The information provided in these financial statements and notes thereto is for the years ended or as at March 31, 2022 and 2021 (as applicable). In the year a series is established, 'period' represents the period from inception to the period end of that fiscal period. In a year in which a series is terminated, 'period' represents the period from April 1 to the date of the series' termination. Refer to Note 9 (a) for series inception and termination dates.

The Fund is organized as an open-ended mutual fund trust established under the laws of the Province of Ontario pursuant to a Declaration of Trust as amended and restated from time to time. The address of the Fund's registered office is 5015 Spectrum Way, Suite 300, Mississauga, Ontario, Canada. The Fund is authorized to issue an unlimited number of units (referred to as "security" or "securities") of multiple series. Series of the Fund are available for sale under Simplified Prospectus and/or exempt distribution options.

Counsel Portfolio Services Inc. (the "Manager" or "Counsel") acts as the Fund's manager and trustee.

2. Basis of Preparation and Presentation

These annual financial statements ("financial statements") have been prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB"). A summary of the Fund's significant accounting policies under IFRS is presented in Note 3.

These financial statements are presented in Canadian dollars, which is the Fund's functional currency, and are rounded to the nearest thousand unless otherwise indicated. These financial statements are prepared on a going concern basis using the historical cost basis, except for financial assets and liabilities that have been measured at fair value.

These financial statements were authorized for issue by Counsel's Board of Directors on June 3, 2022.

3. Significant Accounting Policies

(a) Financial Instruments

Financial instruments include financial assets such as short-term debt securities. The Fund classifies and measures financial instruments in accordance with IFRS 9, *Financial Instruments*. Upon initial recognition, financial instruments are classified as at fair value through profit or loss ("FVTPL"). All financial instruments are recognized in the Statements of Financial Position when the Fund becomes a party to the contractual requirements of the instrument. Financial assets are derecognized when the right to receive cash flows from the instrument has expired. Financial liabilities are derecognized when the Fund has transferred substantially all risks and rewards of ownership. As such, investment purchase and sale transactions are recorded as of the trade date.

Financial instruments are designated on initial recognition as FVTPL with changes in fair value recognized in the Statement of Comprehensive Income – Net unrealized gain (loss).

Realized and unrealized gains and losses on investments are calculated based on average cost of investments.

Gains and losses arising from changes in the fair value of the investments are included in the Statement of Comprehensive Income for the period in which they arise.

The Fund accounts for its investments at FVTPL. Counsel has concluded that the investment funds in which the Fund invests, do not meet the definition of structured entities.

The Fund's redeemable securities entitle securityholders the right to redeem their interest in the Fund for cash equal to their proportionate share of the net asset value of the Fund, amongst other contractual rights. The Fund's redeemable securities meet the criteria for classification as financial liabilities under IAS 32, *Financial Instruments: Presentation*. The Fund's obligation for net assets attributable to securityholders is presented at the redemption amount.

IAS 7, *Statement of Cash Flows*, requires disclosures related to changes in liabilities and assets, such as the securities of the Fund, arising from financing activities. Changes in securities of the Fund, including both changes from cash flows and non-cash changes, are included in the Statement of Changes in Financial Position. Any changes in the securities not settled in cash as at the end of the period are presented as either Accounts receivable for securities issued or Accounts payable for securities redeemed in the Statement of Financial Position. These accounts receivable and accounts payable amounts typically settle shortly after period-end.

(b) Fair Value Measurement

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Investments are valued at cost which, together with accrued interest, approximates fair value. The cost of investments is determined on a weighted average cost basis. Fair value of investments is determined based on the last traded market price where this price falls within the quoted bid-ask spread for the investment. In circumstances where the last traded price is not within the bid-ask spread, the Manager determines the point within the bid-ask spread that is most representative of fair value based on the specific facts and circumstances.

The Fund's financial instruments carried at fair value are classified using the following fair value hierarchy:

Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities;

Level 2 – Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly; and

Level 3 – Inputs that are not based on observable market data.

As at March 31, 2022 and March 31, 2021, all investments were classified as Level 2. There were no significant transfers between Level 1 and Level 2 during the periods.

(c) Income recognition

Interest income from interest bearing investments is recognized using the effective interest method.

Income, realized gains (losses), and unrealized gains (losses) are allocated daily among the series on a pro-rata basis.

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NOTES TO FINANCIAL STATEMENTS

3. Significant Accounting Policies (cont'd)

(d) Securities lending, repurchase and reverse repurchase transactions

The Fund is permitted to enter into securities lending, repurchase and reverse repurchase transactions as set out in the Fund's Simplified Prospectus. These transactions involve the temporary exchange of securities for collateral with a commitment to redeliver the same securities on a future date.

Income is earned from these transactions in the form of fees paid by the counterparty and, in certain circumstances, interest paid on cash or securities held as collateral. Income earned from these transactions is included in the Statements of Comprehensive Income and recognized when earned. Securities lending transactions are administered by the Canadian Imperial Bank of Commerce (the "Securities Lending Agent"). The value of cash or securities held as collateral must be at least 102% of the fair value of the securities loaned, sold or purchased.

(e) Net assets attributable to securityholders per security

Net assets attributable to securityholders per security is computed by dividing the net assets attributable to securityholders of a series of securities on a business day by the total number of securities of the series outstanding on that day.

(f) Net asset value per security

Net asset value per security is determined for the purchase and redemption of securities in accordance with the methods disclosed in the Fund's Simplified Prospectus and Annual Information Form. These methods may vary from valuation principles under IFRS. As at March 31, 2022 and March 31, 2021, there were no such differences.

(g) Increase (decrease) in net assets attributable to securityholders from operations per security

Increase (decrease) in net assets attributable to securityholders from operations per security in the Statement of Comprehensive Income represents the increase (decrease) in net assets attributable to securityholders from operations for the period, divided by the weighted average number of securities outstanding during the period.

(h) Future Accounting Changes

Counsel has determined there are no material implications to the Fund's financial statements arising from IFRS issued but not yet effective.

4. Critical accounting estimates and judgments

The preparation of these financial statements requires management to make estimates and assumptions that primarily affect the valuation of investments. Estimates and assumptions are reviewed on an ongoing basis. Actual results may differ from these estimates.

Ongoing uncertainty regarding the duration and long-term impact of the COVID-19 pandemic and the effectiveness of vaccines against new variants of the virus contributes to uncertainty regarding the timing of a full economic recovery. As a result, it is not possible to reliably estimate the impact of the pandemic on the financial results and condition of the Fund in future periods.

Use of Judgments

Classification and measurement of investments and application of the fair value option

In classifying and measuring financial instruments held by the Fund, the Manager is required to make significant judgments in order to determine the most appropriate classification in accordance with IFRS 9. The Manager has considered the Fund's business model, commitments to securityholders, and the manner in which investments are managed and evaluated as a group and has determined that irrevocable designation of financial instruments as financial assets or financial liabilities at fair value through profit or loss provides the most appropriate measurement and presentation of the Fund's investments and financial instruments.

Functional currency

The Fund's functional and presentation currency is the Canadian dollar, which is the currency considered to best represent the economic effects of the Fund's underlying transactions, events and conditions taking into consideration the manner in which securities are issued and redeemed and how returns and performance by the Fund are measured.

5. Income taxes

The Fund qualifies as a mutual fund trust under the provisions of the *Income Tax Act* (Canada) and, accordingly, is subject to tax on its income including net realized capital gains in the taxation year, which is not paid or payable to its securityholders as at the end of the taxation year. It is the intention of the Fund to distribute all of its net income and sufficient net realized capital gains so that the Fund will not be subject to income taxes other than foreign withholding taxes, if applicable. The Fund's taxation year end is December 31.

Losses of the Fund cannot be allocated to securityholders and are retained in the Fund for use in future years. Non-capital losses incurred may be carried forward up to 20 years to reduce taxable income and realized capital gains of future years. Net capital losses may be carried forward indefinitely to reduce future realized capital gains. Refer to Note 9 (d) for a summary of the Fund's loss carryforwards.

6. Management Fees and Operating Expenses

Counsel is paid a management fee for arranging for the management of the investment portfolio, providing investment analysis and recommendations, making investment decisions, making brokerage arrangements relating to the purchase and sale of the investment portfolio and making arrangements with registered dealers for the purchase and sale of securities of the Fund by securityholders.

Each series of the Fund, excluding Series O, is charged a fixed rate annual administration fee ("Administration Fee"), as applicable, and in return, Counsel bears all of the operating expenses of the Fund, other than certain specified fund costs.

Other fund costs include taxes (including, but not limited to GST/HST and income tax), interest and borrowing costs, all fees and expenses of the Counsel Funds' Independent Review Committee, costs of complying with the regulatory requirement to produce Fund Facts, and any new fees related to external services that were not commonly charged in the Canadian mutual fund industry after the date of the Fund's most recently filed Simplified Prospectus.

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NOTES TO FINANCIAL STATEMENTS

6. Management Fees and Operating Expenses (cont'd)

Counsel may waive or absorb management fees and/or Administration Fees at its discretion and stop waiving or absorbing such fees at any time without notice. Refer to Note 9 (a) for the management fee and Administration Fee rates charged to each series of securities.

7. Fund's Capital

The capital of the Fund is divided into different series with each series having an unlimited number of securities. The securities outstanding for the Fund as at March 31, 2022 and 2021 and securities issued, reinvested and redeemed for the periods are presented in the Statements of Changes in Financial Position. Counsel manages the capital of the Fund in accordance with the investment objectives and strategies as discussed in Note 8 (a).

8. Financial Instruments Risk

(a) Risk exposure and management

The Fund's investment activities expose it to a variety of financial risks, as defined in IFRS 7, *Financial Instruments: Disclosures* ("IFRS 7"). The Fund's exposure to financial risks is concentrated in its investments, which are presented in the Schedule of Investments, grouped by asset type, with geographic and sector information.

The Manager seeks to minimize potential adverse effects of financial risks on the Fund's performance by employing professional, experienced portfolio advisors, by monitoring the Fund's positions and market events daily, by diversifying the investment portfolio within the constraints of the Fund's investment objectives and strategies, as disclosed in Note 9 (b), and where applicable, by using derivatives to hedge certain risk exposures. To assist in managing risks, Counsel also maintains a governance structure that oversees the Fund's investment activities and monitors compliance with the Fund's stated investment strategy, internal guidelines, and securities regulations.

(b) Liquidity risk

Liquidity risk arises when the Fund encounters difficulty in meeting its financial obligations as they come due. The Fund is exposed to liquidity risk due to potential daily cash redemptions of redeemable securities. In order to monitor the liquidity of its assets, the Fund utilizes a liquidity risk management program that calculates the number of days to convert the investments held by the Fund into cash using a multi-day liquidation approach. This liquidity risk analysis assesses the Fund's liquidity against pre-determined minimum liquidity percentages, established for different time periods. In addition, the Fund has the ability to borrow up to 5% of its net assets for the purposes of funding redemptions. In order to comply with securities regulations, the Fund must maintain at least 85% of its assets in liquid investments (i.e. investments that can be readily sold).

Other investment funds managed by Counsel ("Top Funds") may invest in Series O securities offered by the Fund on a prospectus-exempt basis in accordance with the investment objectives of those funds.

From time to time, these holdings may be rebalanced by either reducing an allocation to the Fund or eliminating such investments in the Fund entirely. In either case, depending on the size of the investment by a large investor, this could cause a significant redemption from the Fund. Meeting such a redemption may require the Fund to sell portfolio holdings. This could result in the Fund selling a particular holding before it has achieved the valuation sought by the Manager thus affecting Fund returns. This could also result in the Fund realizing capital gains on its holdings earlier than planned, which could result in capital gains distributed to investors in the Fund (which could result in income tax payable by the investor) that might not have occurred or might have occurred at a later date.

For the amounts held by and the changes thereto during the period pertaining to Series O, please refer to the amounts disclosed in the Statement of Financial Position and Statement of Changes in Financial Position.

(c) Credit Risk

Credit risk is the risk that a counterparty to a financial instrument will fail to discharge an obligation or commitment into which it has entered with the Fund. Note 9 (c) summarizes the Fund's exposure, if applicable and significant, to credit risk through fixed income instruments. Where presented, credit ratings and rating categories are based on ratings issued by a designated rating organization.

All transactions in listed securities are executed with approved brokers.

To minimize the possibility of settlement default, securities are exchanged for payment simultaneously, where market practices permit, through the facilities of a central depository and/or clearing agency where customary.

The carrying amount of investments and other assets represents the maximum credit risk exposure as at the dates of the Statements of Financial Position. The Fund may enter into securities lending transactions with counterparties and it may also be exposed to credit risk from the counterparties to the derivative instruments it may use. Credit risk associated with these transactions is considered minimal as all counterparties have an approved credit rating equivalent to a Standard & Poor's credit rating of not less than A-1 (low) on their short-term debt and of A on their long-term debt, as applicable.

(d) Currency risk

Currency risk is the risk that financial instruments which are denominated or exchanged in a currency other than the Canadian dollar, which is the Fund's functional currency, will fluctuate due to changes in exchange rates. Generally, foreign denominated investments increase in value when the value of the Canadian dollar (relative to foreign currencies) falls. Conversely, when the value of the Canadian dollar rises relative to foreign currencies, the values of foreign denominated investments fall.

As at March 31, 2022 and 2021, the Fund did not have a significant exposure to currency risk.

(e) Interest rate risk

Interest rate risk arises on interest-bearing financial instruments. The Fund is exposed to the risk that the value of interest-bearing financial instruments will fluctuate due to changes in the prevailing levels of market interest rates. Generally, these securities increase in value when interest rates fall and decrease in value when interest rates rise.

As at March 31, 2022 and 2021, the Fund did not have a significant exposure to interest rate risk as its investments have short terms to maturity.

IPC PRIVATE WEALTH VISIO NORTH AMERICAN EQUITY HIGH INCOME

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8. Financial Instruments Risk (cont'd)

(f) Other price risk

Other price risk is the risk that the value of financial instruments will fluctuate as a result of changes in market prices (other than those arising from interest rate risk or currency risk), whether caused by factors specific to an individual investment, its issuer, or all factors affecting all instruments traded in a market or market segment. All investments present a risk of loss of capital. This risk is managed through a careful selection of investments and other financial instruments within the parameters of the investment strategy.

As at March 31, 2022 and 2021, the Fund did not have a significant exposure to other price risk.

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All figures stated in \$000s of Canadian dollars, except for Note 9(a), unless otherwise noted

9. FUND SPECIFIC INFORMATION

(a) Series information

Series	Date of Inception	Minimum Investment (\$)	Management Fee (%)	Administration Fee (%)
Series O ¹	June 16, 2021	–	–	–

¹ There are no management or administration fees for this series since these securities are designed to facilitate fund-of-fund investing where duplication of management fees is prohibited.

(b) Investment Objectives and Strategies

The Fund seeks to achieve long-term capital growth by investing primarily in North American listed equity securities. The sub-advisor uses fundamental analysis, quantitative analysis, and proprietary models in the security selection process and aims to identify those companies best able to sustain and raise their dividends and to avoid those most likely to cut their payouts without emphasis on sector allocation.

(c) Risks Associated with Financial Instruments

i. Currency Risk

Currency	March 31, 2022				Impact on net assets			
	Investments	Cash and cash equivalents	Derivative instruments	Net exposure	Strengthened by 5%		Weakened by 5%	
					(\$)	(%)	(\$)	(%)
United States dollars	1,573	1	–	1,574				
Total	1,573	1	–	1,574				
As percent of net assets (%)				54.3				
Total sensitivity to currency rate changes					(79)	(2.7)	79	2.7

The Fund does not currently use derivatives to hedge currency risk.

ii. Interest Rate Risk

As at March 31, 2022, the Fund did not have a significant exposure to interest rate risk related to fixed income investments.

iii. Other Price Risk

Impact on net assets	Increase by 10%		Decrease by 10%	
	(\$)	(%)	(\$)	(%)
March 31, 2022	288	9.9	(288)	(9.9)

iv. Credit Risk

As at March 31, 2022, the Fund did not have a significant exposure to credit risk related to fixed income investments.

(d) Loss Carryforwards

Non-Capital Losses carryforward	Net Capital Losses carryforward
\$Nil	\$Nil

(e) Fair Value Classification

The table below summarizes the fair value of the Fund's investments using the fair value categories described in Note 3.

as at March 31, 2022	Level 1	Level 2	Level 3	Total
Fixed income	–	–	–	–
Mutual Funds	–	–	–	–
Equities	2,877	–	–	2,877
Cash equivalents	–	–	–	–
Derivative assets	–	–	–	–
Derivative liabilities	–	–	–	–
Total	2,877	–	–	2,877

There were no significant transfers between Level 1 and Level 2.

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9. FUND SPECIFIC INFORMATION (cont'd)

(f) Securities Lending

as at	Value of securities loaned	Value of collateral received
March 31, 2022	–	–

A reconciliation of the gross amount generated from the securities lending transactions to the security lending income to the Fund for the period ended March 31, 2022 is presented below:

	Amount (\$)	Percentage of Total Amount (%)
	2022	2022
Gross Securities Lending Income	–	0.0
Securities Lending Agent fees	–	0.0
Securities Lending Income to the Fund before Withholdings		
Taxes	–	0.0
Withholding Taxes	–	0.0
Securities Lending Income	–	0.0

COUNSEL | PORTFOLIO SERVICES

Client Services 180 Queen St. W., Toronto, ON M5V 3K1 • Toll-Free: 1-877-216-4979 • Fax: (416) 922-5660
Sales & Marketing 5015 Spectrum Way, Suite 300, Mississauga ON L4W 0E4 • Toll-Free: 1-877-625-9885 • Fax: 1-844-378-6247