

## **Interim Management Report of Fund Performance**

*For the Six-Month Period Ended September 30, 2024*

*This Interim Management Report of Fund Performance contains financial highlights but does not contain either the interim financial report or annual financial statements of the investment fund. You may obtain a copy of the interim financial report or annual financial statements, at no cost, by calling toll-free at 1-877-216-4979, by writing to us at 255 Dufferin Ave., London, Ontario, N6A 4K1, or by visiting our website at [www.counselportfolios.ca](http://www.counselportfolios.ca) or the SEDAR+ website at [www.sedarplus.ca](http://www.sedarplus.ca).*

*Securityholders may also contact us using one of these methods to request a copy of the investment fund's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure. For more information, please refer to the Fund's Annual Information Form, which may also be obtained, at no cost, using any of the methods outlined above.*

*For the Fund's current net asset values per security and for more recent information on general market events, please visit our website.*

### **A NOTE ON FORWARD-LOOKING STATEMENTS**

*This report may contain forward-looking statements that reflect our current expectations or forecasts of future events. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as: "expects", "anticipates", "intends", "plans", "believes", "estimates", "preliminary", "typical" and other similar expressions. In addition, these statements may relate to future corporate actions, future financial performance of a fund or a security and their future investment strategies and prospects. Forward-looking statements are inherently subject to, among other things, risks, uncertainties and assumptions that could cause actual events, results, performance or prospects to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and assumptions include, without limitation, general economic, political and market factors in North America and internationally, interest and foreign exchange rates, the volatility of global equity and capital markets, business competition, technological change, changes in government regulations, changes in securities laws and regulations, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events, outbreaks of disease or pandemics (such as COVID-19), and the ability of Canada Life Investment Management Ltd. to attract or retain key employees. The foregoing list of important risks, uncertainties and assumptions is not exhaustive. Please consider these and other factors carefully and do not place undue reliance on forward-looking statements.*

*The forward-looking information contained in this report is current only as of the date of this report. There should not be an expectation that such information will in all circumstances be updated, supplemented or revised whether as a result of new information, changing circumstances, future events or otherwise.*

# IPC PRIVATE WEALTH VISIO CORE FIXED INCOME

INTERIM MANAGEMENT REPORT OF FUND PERFORMANCE | For the Period Ended September 30, 2024

## Management Discussion of Fund Performance

November 8, 2024

This Management Discussion of Fund Performance presents the portfolio management team's view on the significant factors and developments that have affected the performance and outlook of IPC Private Wealth Visio Core Fixed Income (the "Fund") in the six-month period ended September 30, 2024 (the "period"). If the Fund was established during the period, "period" represents the period since inception.

During the period, "Manager" refers to Counsel Portfolio Services Inc. ("Counsel"), which is a subsidiary of The Canada Life Assurance Company ("Canada Life"). On October 1, 2024, Counsel was amalgamated with Canada Life Investment Management Ltd. ("CLIML"), whereupon the amalgamated company, named CLIML, continued as the Fund's Manager. The Manager has entered into a fund administration agreement with Mackenzie Financial Corporation ("Mackenzie"), an affiliate of the Manager and Canada Life, for administrative services. In addition, net asset value ("NAV") refers to the value of the Fund as calculated for transaction purposes, on which the discussion of Fund performance is based.

Please read *A Note on Forward-Looking Statements* on the first page of this document.

## Results of Operations

### Investment Performance

The performance in the current and previous periods is shown in the *Past Performance* section of the report. The following comparison to market indices is intended to help investors understand the Fund's performance relative to the general performance of the markets. However, the Fund's mandate may be different from that of the indices shown.

During the period, the Fund's Series O securities returned 4.5% (after deducting fees and expenses paid by the series). This compares with the FTSE Canada Short Term Bond Index return of 4.7%. All index and series returns are calculated on a total return basis in Canadian dollar terms. Investors cannot invest in an index without incurring fees, expenses and commissions, which are not reflected in the index returns.

In response to weak economic data, the Bank of Canada reduced its policy rate three times over the period to 4.25% from 5.00%. Bond yields declined in anticipation of a significantly lower policy rate. Canada's unemployment rate rose to 6.4%, highlighting labour market weakness, while wage growth remained elevated. Excess supply put pressure on prices, contributing to falling inflation.

The Fund performed in line with the index, with a longer duration (higher sensitivity to interest rates) in government bonds, particularly federal bonds, contributing to performance as interest rates fell. A shorter duration in corporate bonds, particularly in the financial sector, detracted from performance.

Over the period, the sub-advisor, Mackenzie, increased exposure to corporate bonds in anticipation of resilient corporate fundamentals and positive technical signals. Exposure to provincial bonds also increased to capitalize on higher rates of return, while exposure to federal bonds decreased based on the sub-advisor's assessment of valuations and opportunities.

### Net Assets

The Fund's net assets decreased by 6.9% during the period to \$132.2 million. This change was composed primarily of \$6.5 million in net income (including any interest and/or dividend income) from investment performance, after deducting fees and expenses, and a decrease of \$16.2 million due to net securityholder activity (including sales, redemptions and cash distributions).

### Fees and Expenses

The annualized management expense ratio ("MER") during the period ended September 30, 2024, was similar to the MER for the year ended March 31, 2024. Total expenses paid vary from period to period mainly as a result of changes in average assets. No management fee or administration fee, other than certain specific fund costs, is charged to the Fund. The MERs are presented in the *Financial Highlights* section of this report.

### Recent Developments

The sub-advisor believes that economic weakness in the period justified the Bank of Canada's policy rate cuts, and that the pace of further economic deterioration will determine the frequency and magnitude of future reductions. Because the sub-advisor expects accommodative monetary policy to continue in response to declining economic indicators, it favours having duration exposure (sensitivity to changes in interest rates) in North America.

Effective October 1, 2024, the manager, trustee, portfolio manager and promoter of the Fund, Counsel, amalgamated with CLIML, whereupon the amalgamated company, named CLIML, continued to serve as the manager, trustee, portfolio manager and promoter of the Fund.

### Related Party Transactions

#### Management and Administration Services

Other investment funds managed by the Manager ("Top Funds") represent all of the Fund's investors. As a result, the Manager pays all costs and expenses (other than certain specified fund costs) required to operate the Fund. No management or administration fees are paid by the Fund.

#### Other Related Party Transactions

Top Funds invest in Series O securities offered by the Fund on a prospectus-exempt basis in accordance with the investment objectives of those funds. As a result of these investments, the Fund is subject to large transaction risk as discussed in its initial Simplified Prospectus. The Manager manages this risk to reduce the possibility of any adverse effect on the Fund or on its investors, through such processes as requiring advance notice of large redemptions. As at September 30, 2024, Top Funds owned 100.0% of the Fund's NAV. As of September 30, 2024, the Manager had not received notice of any large redemptions. All related party transactions are based on the NAV per security on each transaction day.

The Fund did not rely on an approval, positive recommendation or standing instruction from the Counsel Funds' Independent Review Committee with respect to any related party transactions in the period.

# IPC PRIVATE WEALTH VISIO CORE FIXED INCOME

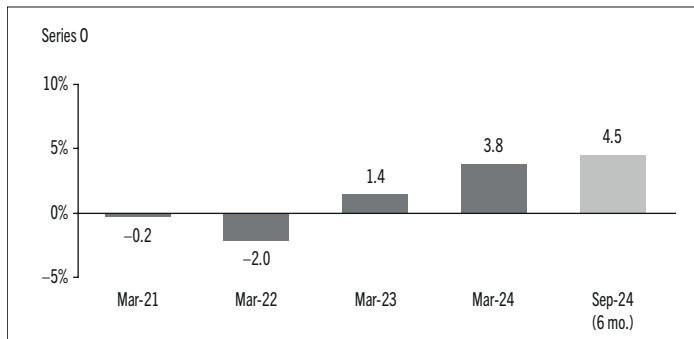
INTERIM MANAGEMENT REPORT OF FUND PERFORMANCE | For the Period Ended September 30, 2024

## Past Performance

The Fund's performance information assumes all distributions made by the Fund in the periods presented are reinvested in additional securities of the relevant series of the Fund. The performance information does not take into account sales, redemption, distribution or other optional charges, or income taxes payable by any investor that would have reduced returns or performance. The past performance of the Fund is not necessarily an indication of how it will perform in the future.

### Year-by-Year Returns

The following bar chart presents the performance of Series O of the Fund for each of the fiscal periods shown. The chart shows, in percentage terms, how much an investment made on the first day of each fiscal period, or on the series inception or reinstatement date, as applicable, would have increased or decreased by the last day of the fiscal period presented. Series inception or reinstatement dates can be found under *Series Information*.



# IPC PRIVATE WEALTH VISIO CORE FIXED INCOME

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## Summary of Investment Portfolio at September 30, 2024

PORTFOLIO ALLOCATION	% OF NAV
Bonds	96.3
Cash and cash equivalents	2.6
Other assets (liabilities)	1.1

REGIONAL ALLOCATION	% OF NAV
Canada	96.3
Cash and cash equivalents	2.6
Other assets (liabilities)	1.1

SECTOR ALLOCATION	% OF NAV
Corporate bonds	58.1
Federal bonds	19.2
Provincial bonds	19.0
Cash and cash equivalents	2.6
Other assets (liabilities)	1.1

BONDS BY CREDIT RATING*	% OF NAV
AAA	19.2
A	47.6
BBB	20.0
Unrated	9.5

\* Credit ratings and rating categories are based on ratings issued by a designated rating organization.

TOP 25 POSITIONS	% OF NAV
<b>Issuer</b>	
Government of Canada 3.25% 09-01-2028	19.2
Province of Ontario 2.70% 06-02-2029	19.0
Hydro One Inc. 2.97% 06-26-2025 Callable 2025	6.8
The Toronto-Dominion Bank F/R 04-22-2030 Callable 2025	6.1
Royal Bank of Canada 1.94% 05-01-2025	6.0
Choice Properties Real Estate Investment Trust 2.85% 05-21-2027	5.6
Rogers Communications Inc. 3.80% 03-01-2027 Callable	5.5
Manulife Bank of Canada 2.86% 02-16-2027	4.9
BCI QuadReal Realty 2.55% 06-24-2026	4.9
The Bank of Nova Scotia 2.62% 12-02-2026	4.8
Dollarama Inc. 1.87% 07-08-2026	4.6
Pembina Pipeline Corp. 3.71% 08-11-2026 Callable 2026	4.6
TELUS Corp. 4.80% 12-15-2028	4.3
Cash and cash equivalents	2.6
<b>Top long positions as a percentage of total net asset value</b>	<b>98.9</b>

The Fund held no short positions at the end of the period.

The investments and percentages may have changed since September 30, 2024, due to the ongoing portfolio transactions of the Fund. Quarterly updates of holdings are available within 60 days of the end of each quarter except for March 31, the Fund's fiscal year-end, when they are available within 90 days.

# IPC PRIVATE WEALTH VISIO CORE FIXED INCOME

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## Financial Highlights

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for each of the fiscal periods presented below. If during the period a fund or series was established or reinstated, "period" represents the period from inception to the end of that fiscal period. Series inception dates can be found under *Series Information*.

### NET ASSETS PER SECURITY (\$)<sup>1</sup>

Series 0	Sep. 30 2024	Mar. 31 2024	Mar. 31 2023	Mar. 31 2022	Mar. 31 2021
<b>Net assets, beginning of period</b>	<b>9.56</b>	9.45	9.60	9.95	10.00
<b>Increase (decrease) from operations:</b>					
Total revenue	0.15	0.27	0.25	0.20	0.06
Total expenses	-	-	-	-	-
Realized gains (losses) for the period	0.12	0.03	(0.20)	(0.07)	0.19
Unrealized gains (losses) for the period	0.17	0.12	0.15	(0.44)	(0.35)
<b>Total increase (decrease) from operations<sup>2</sup></b>	<b>0.44</b>	0.42	0.20	(0.31)	(0.10)
<b>Distributions:</b>					
From net investment income (excluding Canadian dividends)	(0.15)	(0.25)	(0.28)	(0.16)	(0.03)
From Canadian dividends	-	-	-	-	-
From capital gains	-	-	-	-	-
Return of capital	-	-	-	-	-
<b>Total annual distributions<sup>3</sup></b>	<b>(0.15)</b>	(0.25)	(0.28)	(0.16)	(0.03)
<b>Net assets at period end</b>	<b>9.83</b>	9.56	9.45	9.60	9.95

(1) These calculations are prescribed by securities regulations and are not intended to be a reconciliation between opening and closing net assets per security. This information is derived from the Fund's unaudited interim and audited annual financial statements. The net assets per security presented in the financial statements may differ from the net asset value per security calculated for fund pricing purposes. An explanation of these differences, if any, can be found in the *Notes to Financial Statements*.

(2) Net assets and distributions are based on the actual number of securities outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of securities outstanding over the fiscal period.

(3) Distributions were paid in cash/reinvested in additional securities of the Fund, or both.

## RATIOS AND SUPPLEMENTAL DATA

Series 0	Sep. 30 2024	Mar. 31 2024	Mar. 31 2023	Mar. 31 2022	Mar. 31 2021
Total net asset value (\$000) <sup>1</sup>	132,217	141,906	54,546	29,860	6,307
Securities Outstanding (000) <sup>1</sup>	13,455	14,854	5,773	3,111	634
Management expense ratio (%) <sup>2</sup>	-	-	-	-	-
Management expense ratio before waivers or absorptions (%) <sup>2</sup>	-	-	-	-	-
Trading expense ratio (%) <sup>3</sup>	-	-	-	-	0.32
Portfolio turnover rate (%) <sup>4</sup>	76.82	113.28	90.92	78.54	11.93
Net asset value per security (\$)	9.83	9.55	9.45	9.60	9.95

(1) This information is provided as at the end of the fiscal period shown.

(2) Management expense ratio ("MER") is based on total expenses, excluding commissions and other portfolio transaction costs, income taxes and withholding taxes, for the stated period and is expressed as an annualized percentage of daily average net assets during the period, except as noted. In the period a series is established, the MER is annualized from the date of inception to the end of the period. Where the Fund directly invests in securities of another fund (including exchange-traded funds or "ETFs"), the MERs presented for the Fund include the portion of MERs of the other fund(s) attributable to this investment. Any income distributions received from ETFs managed by affiliates of the Manager, with the intention of offsetting fees paid within those ETFs but which are not considered to be duplicative fees under regulatory requirements, are treated as waived expenses for MER purposes. The Manager may waive or absorb operating expenses at its discretion and stop waiving or absorbing such expenses at any time without notice.

(3) The trading expense ratio ("TER") represents total commissions and other portfolio transaction costs incurred as an annualized percentage of daily average net assets during the period. Where the Fund invests in securities of another fund (including ETFs), the TERs presented for the Fund include the portion of TERs of the other fund(s) attributable to this investment.

(4) The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher the Fund's portfolio turnover rate in a period, the greater the trading costs payable by the Fund in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of a fund. The portfolio turnover rate is not provided when the Fund is less than one year old. The value of any trades to realign the Fund's portfolio after a fund merger, if any, is excluded from the portfolio turnover rate.

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## Series Information

Series	Inception/ Reinstatement Date	Minimum Investment (\$)	Management fee (%)	Administration fee (%)
Series O <sup>1</sup>	October 30, 2020	–	–	–

(1) There are no management or administration fees for this series since these securities are designed to facilitate fund-of-fund investing where duplication of management fees is prohibited.