# Counsel Global Income & Growth Portfolio (formerly IPC Global Income & Growth Portfolio) - Series FT

## Canada Life Investment Management Ltd.

This document contains key information you should know about Counsel Global Income & Growth Portfolio (formerly IPC Global Income & Growth Portfolio) Series FT. You can find more detailed information in the fund's simplified prospectus. Ask your representative for a copy, contact Canada Life Investment Management Ltd. ("CLIML") at 1-877-216-4979 or visit www.counselportfolios.ca.

Before you invest in any fund, consider how the fund would work with your other investments and your tolerance for risk.

# Quick facts

| CGF202         | Fund manager:                   | (   |
|----------------|---------------------------------|---|
| June 23, 2021  | Portfolio manager:              | (   |
| \$43.6 million | Distributions:                  | Monthly, at an  |
| 1.08%          |                                 |   |
|                | Minimum investment:             | \$500 initial;  |
|                | June 23, 2021<br>\$43.6 million | June 23, 2021 Portfolio manager:<br>\$43.6 million Distributions: |

| Fund manager:       | Canada Life Investment Management Ltd.   |
|---------------------|--|
| Portfolio manager:  | Canada Life Investment Management Ltd.   |
| Distributions:      | Monthly, at annual rate of 6%. Automatically reinvested unless cash election made.   |
| Minimum investment: | \$500 initial; \$100 additional; \$50 for pre-authorized<br>debit plans. These amounts may change from time to<br>time, and may also be waived by CLIML. |

## What does the fund invest in?

The fund seeks to generate income and long-term capital growth. The fund will invest either directly, or through securities of other investment funds, in a combination of equity and fixed income securities of companies located anywhere in the world. The fund pursues a flexible approach where allocations between asset classes are based on economic conditions and assessment of relative valuations. The fund's asset class weightings generally range between 50% to 70% in equity securities and 30% to 50% in fixed-income securities.

The charts below give you a snapshot of the fund's investments on August 31, 2024. The fund's investments will change.

### Top 10 investments (August 31, 2024) Investment mix (August 31, 2024) 24.4% Effective Regional Allocation Effective Sector Allocation 1. Counsel Global Dividend Series O Counsel Canadian Core Fixed Income Series O 2 23.4% 42.3% 21.4% Canada Corporate bonds 3. Mawer Global Equity Fund 18.8% United States 32.1% Other 20.2% Counsel Canadian Dividend Series O 11.8% 4. 15.0% Other 7 7% Financials 5. Mackenzie Unconstrained Fixed Income Fund 9.9% 3.7% 7 1% Cash and cash equivalent Industrials Series O Switzerland 3.0% Information technology 6.5% Counsel Global Real Estate Series O 64% 6 United Kingdom 2.3% Real estate 64% 7. Counsel North American High Yield Bond Series 4.0% 2.1% 6.0% China Provincial bonds Taiwan 1.7% Federal Bonds 4 6% 8. IPC Canadian Equity Series O 1.2% 1.6% 4.4% Japan Energy 0.3% 9. Cash and cash equivalents France 1.3% Cash and cash equivalent 3.7% Italy 1.2% Health care 2.5% 100.2% Total percentage of top 10 investments Communication services 1.0% Netherlands 2.2% Total number of investments 9 45 0 15 30 0 5 10 15 20 25

## How risky is it?

The value of the fund can go down as well as up. You could lose money.

One way to gauge risk is to look at how much a fund's returns change over time. This is called "volatility".

In general, funds with a higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. Funds with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.

# No guarantees

Like most mutual funds, this fund doesn't have any guarantees. You may not get back the amount of money you invest.

# **Risk rating**

CLIML has rated the volatility of this fund as low to medium.

This rating is based on how much the fund's returns have changed from year to year. It doesn't tell you how volatile the fund will be in the future. The rating can change over time. A fund with a low risk rating can still lose money.



For more information about the risk rating and specific risks that can affect the fund's returns, see the 'What are the Risks of Investing in the Fund?' section of the fund's simplified prospectus.

# Counsel Global Income & Growth Portfolio (formerly IPC Global Income & Growth Portfolio) - Series FT

# How has the fund performed?

This section tells you how Series FT securities of the fund has performed over the past 2 years. Returns are after expenses have been deducted. These expenses reduce the fund's returns.

## Year-by-year returns

This chart shows how Series FT securities of the fund performed in each of the past 2 calendar years. The fund's value has decreased in 1 of the 2 years. The range of returns and change from year to year can help you assess how risky the fund has been in the past. It does not tell you how the fund will perform in the future.



# Who is this fund for?

### Investors who:

- seek a global balanced fund to hold as a key part of their portfolio
- want a medium term investment
- can handle the volatility of stock and bond markets
- desire fixed monthly distributions in a non-registered account

## Best and worst 3-month returns

This table shows the best and worst returns for Series FT securities of the fund in a 3-month period over the past 2 years. The best and worst 3-month returns could be higher or lower in the future. Consider how much of a loss you could afford to take in a short period of time.

|                 | Return | 3 months ending      | If you invested \$1,000 at the beginning of the period |
|-----------------|--------|----------------------|--|
| Best return     | 6.9%   | December 31,<br>2023 | Your investment would rise to \$1,069.                 |
| Worst<br>return | -8.7%  | June 30, 2022        | Your investment would drop to \$913.                   |

## Average return

A person who invested \$1,000 in Series FT since inception would have had \$1,163 as of August 31, 2024. This is equal to an annual compounded return of approximately 4.8%.

# A word about tax

In general, you'll have to pay income tax on any money you make on a fund. How much you pay depends on the tax laws where you live and whether or not you hold the fund in a registered plan such as a Registered Retirement Savings Plan or a Tax-Free Savings Account.

Keep in mind that if you hold your fund in a non-registered account, fund distributions are included in your taxable income, whether you get them in cash or have them reinvested.

# How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell Series FT securities of the fund.

The fees and expenses – including any commissions – can vary among series of a fund and among funds. Higher commissions can influence representatives to recommend one investment over another. Ask about other funds and investments that may be suitable for you at a lower cost.

## 1. Sales charges

You pay no sales charges when you buy Series FT of this fund.

## 2. Fund expenses

You don't pay these expenses directly. They affect you because they reduce the fund's returns.

As of March 31, 2024, the fund's expenses were 1.14% of its value. This equals \$11.40 for every \$1,000 invested.

| (as a % of   | Annual rate the fund's value) |
|--|-------------------------------|
| Management expense ratio (MER)<br>This is the total of the management fee and operating<br>expenses (including administration fees and other Fund<br>Costs, as described in detail in the simplified<br>prospectus). | I.08%                         |
| <b>Trading expense ratio (TER)</b><br>These are the fund's trading costs.  | 0.06%                         |
| Fund expenses  | 1.14%                         |

### More about the trailing commission

No trailing commissions are paid for Series FT of this fund.

## 3. Other fees

You may have to pay other fees when you buy, hold, sell or switch securities of the fund.

| Fee  | What you pay  |  |
|--|---|--|
| Asset-Based Fee                            | Series FT securities are available exclusively to investors who have a fee based arrangement with their representative's firm. You and<br>your representative decide on an annual asset-based fee of 0-1.5% based on the average daily market value of your investment. This fee<br>is paid to your representative's firm and is in addition to the expenses payable by the fund. If instructed, CLIML will deduct the fees<br>from your account by redeeming securities of a fund that you have designated in advance and will remit the proceeds to your<br>representative's firm on your behalf. |  |
| Switch fee                                 | If you switch between series of the fund or to another Counsel fund, you may pay your representative's firm a switch fee of 0%-2%.  |  |
| Inappropriate<br>short-term trading<br>fee | A fee of 2% of the amount switched or redeemed may be charged by the fund for inappropriate short-term trading which is defined as trading within a short period of time (less than 30 days) that CLIML believes is detrimental to fund investors.  |  |
| Excessive short-term trading fee           | A fee of 1% of the amount switched or redeemed may be charged by the fund if you invest in the fund for less than 30 days and your trading is part of a pattern of short-term trading that CLIML believes is detrimental to fund investors.   |  |

# What if I change my mind?

Under securities law in some provinces and territories, you have the right to:

- withdraw from an agreement to buy mutual fund securities within two business days after you receive a simplified prospectus or Fund Facts document, or
- cancel your purchase within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the simplified prospectus, Fund Facts document or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory. For more information, see the securities law of your province or territory or ask a lawyer.

# For more information

Contact CLIML or your representative for the fund's simplified prospectus and other disclosure documents. These documents and the Fund Facts make up the fund's legal documents.

Canada Life Investment Management Ltd. 255 Dufferin Avenue London, Ontario N6A 4KI Toll-free: 1-877-216-4979 www.counselportfolios.ca

To learn more about investing in mutual funds, see the brochure **Understanding mutual funds**, which is available on the website of the Canadian Securities Administrators at www.securities-administrators.ca.